



Speaker: Bill Tang | **Email:** billt@arisan.io

Dealer Portal

CLOUD LICENSE



What is CliO cloud licensing?

CliO Cloud Licensing is a new licensing method for Video surveillance as a Service (VsaaS). It eliminates the need for key generation and allows for automated license management. Licenses are transferred directly on the platform. Both licensing and video services are seamlessly integrated within the same platform.

Why CliO cloud licensing?



1/

Easier to Sell

Commoditized services

Solving the challenge of pricing for cloud services.



2/

More Convenient

Automated license management

Vendors receive reminders before licenses expire to ensure uninterrupted services.



3/

More Efficient

Transferring licenses on the same platform

There is no need to physically provide the license to the buyer as it is directly transferred within the same platform as VSaaS, facilitating seamless delivery.

How we do it?



Dealer Portal



VSaaS Services

+

=



**One Unified
Management Platform**

How to start a service?



First activate “Basic License” to enable cloud management services.
Optionally purchase advanced add-on for cloud recording services.



Contents of Our licenses

Basic



Cloud Management

(associated with a device)

- **Live View** (Edge P2P)
- **Playback** (Edge P2P)
- **Device Health Monitoring** (Cloud)
- **Events** (Cloud)

Through a dedicated account and password, users can log into the web portal or app to access live video, playback recordings, and events (with cloud storage of up to 5000 events along with screenshots) using peer-to-peer (P2P) technology. Additionally, the cloud platform monitors the online status of devices 24/7 through heartbeat packets sent by the devices.

Add-on 1



Cloud CVR

(associated with a stream)

- **Cloud Constant Video Recording**

Add-on 2



Cloud EVR

(associated with a stream)

- **Cloud Event Video Recording**

Product Spec

Basic license				
Basic management	SKU	CH	DP Data Retention Duration	TP Term Length
Cloud Management • Live View (Edge P2P) • Playback (Edge P2P) • Device Health Monitoring (Cloud) • Events (Cloud)	CM-1CH-DP31D-TP1M	1	31	1M
	CM-1CH-DP31D-TP6M	1	31	6M
	CM-1CH-DP31D-TP1Y	1	31	1Y
	CM-4CH-DP31D-TP1M	4	31	1M
	CM-4CH-DP31D-TP6M	4	31	6M
	CM-4CH-DP31D-TP1Y	4	31	1Y
	CM-8CH-DP31D-TP1M	8	31	1M
	CM-8CH-DP31D-TP6M	8	31	6M
	CM-8CH-DP31D-TP1Y	8	31	1Y
	CM-16CH-DP31D-TP1M	16	31	1M
	CM-16CH-DP31D-TP6M	16	31	6M
	CM-16CH-DP31D-TP1Y	16	31	1Y

Add-on				
Cloud video storage	SKU	CH	DP Data Retention Duration	TP Term Length
1. Cloud CVR • Cloud Constant Video Recording	CVR-1CH-DP7D-TP1M	1	7	1M
	CVR-1CH-DP7D-TP6M	1	7	6M
	CVR-1CH-DP7D-TP1Y	1	7	1Y
	CVR-1CH-DP31D-TP1M	1	31	1M
	CVR-1CH-DP31D-TP6M	1	31	6M
	CVR-1CH-DP31D-TP1Y	1	31	1Y
2. Cloud EVR • Cloud Event Video Recording	EVR-1CH-DP7D-TP1M	1	7	1M
	EVR-1CH-DP7D-TP6M	1	7	6M
	EVR-1CH-DP7D-TP1Y	1	7	1Y
	EVR-1CH-DP31D-TP1M	1	31	1M
	EVR-1CH-DP31D-TP6M	1	31	6M
	EVR-1CH-DP31D-TP1Y	1	31	1Y

Procurement Advice

Case 1



Scenario: 50 chain stores

Device quantity: (IPCAMx8 + NVRx1) x 50 stores

Requirement:

- Live streaming & playback of local NVR recording device.
- Constant video recording for the IPCAM at each store's cashier.

Procurement advice

CM License x 50

- Live View (Edge P2P)
- Playback (Edge P2P)
- Device Health Monitoring (Cloud)
- Events (Cloud)

=> Total 50 spots, need 50 NVR CM licenses.

+ Cloud CVR License x 50

- Cloud Constant Video Recording

=> Constant video recording for the cashier in each store.

=> 50CVR license

Case 2

Scenario: 200 rental apartments

Device quantity: (IPCAMx1) x 200 locations

Requirement:

- Video recording on camera's SD card.

Procurement advice

CM License x 200

- Live View (Edge P2P)
- Playback (Edge P2P)
- Device Health Monitoring (Cloud)
- Events (Cloud)



Case 3



Scenario: 30 construction sites

Device quantity: (IPCAMx10) x 30 sites

Requirement:

- Event video recording for each management office or data center.
- Local recording on SD card for each site.

Procurement advice

CM License x 300

- Live View (Edge P2P)
- Playback (Edge P2P)
- Device Health Monitoring (Cloud)
- Events (Cloud)

=> 30 sites, 10 for each sites, total 300 CM Licenses.

+ Cloud EVR License x 30

- Cloud Event Video Recording

=> Purchase 30 EVR Licenses for event video recording for each site's data center.

How to resell license?

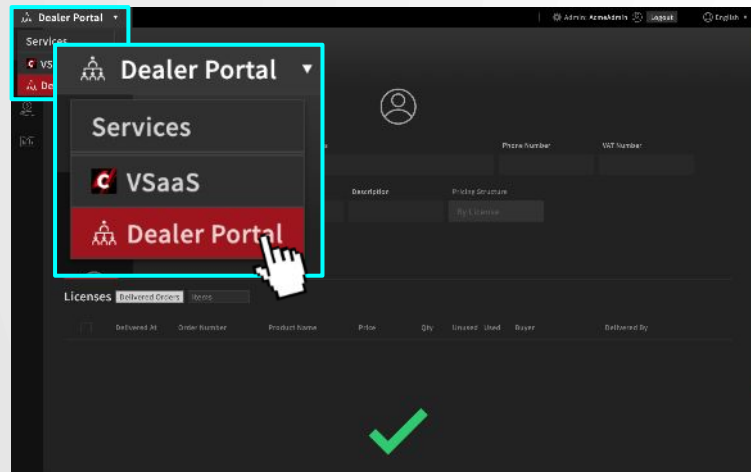


How to resell?

Set delivery by Dealer Portal

After logging into the CliO video service platform, click on the menu located at the top left corner and select the "Dealer Portal" option.

Switch to
Dealer Portal

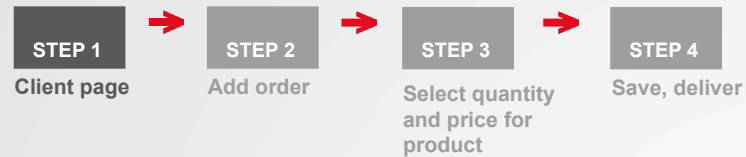


Delivery process



How to resell?

Delivery process



STEP 1

Client page

Select the resell target directly on client list.

The screenshot shows the 'Dealer Portal' interface. On the left, a sidebar contains icons for settings, users, and reports. The main area is titled 'Clients / Riverside Grill'. A table lists clients with columns for 'Client Name' and 'Type'. The first row, 'Riversid...ll', is highlighted with a red box and a red '1' in a circle, indicating it is the selected target. A hand cursor points to this row. Below the table, there are tabs for 'Inventory', 'Accounts Receivable', and 'Users'. The 'Inventory' tab is active, showing a '+ ADD' button.

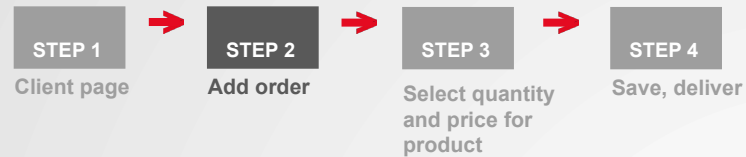
Client Name	Type
Riversid...ll	Reseller
Riversid...ll	Regular
Ishmael ...ee	Reseller
Uncle Be...rt	Reseller
Everythi...er	Reseller
Time for...ne	Reseller
Fashion ...er	Reseller

Client Details for Riverside Grill:

- Client Name: Riverside Grill
- Address: 641 Riverside Drive, Boston MA 02114
- Phone Number: 617-724-6336
- VAT Number: 617-724-6336
- Billing Cycle: 5th of Every Mon
- Description:
- Parent:
- Managed: true
- Pricing Structure: By License

How to resell?

Delivery process



STEP 2

Add order

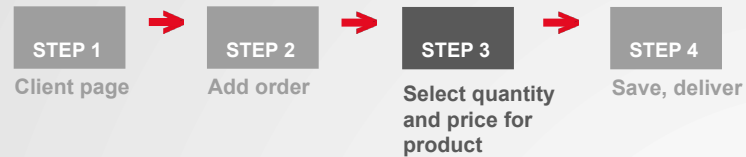
Click +ADD to add order in that client information page.

The screenshot shows the CliO Dealer Portal interface. The top navigation bar includes 'Dealer Portal', 'Admin: AcmeAdmin', 'Logout', and 'English'. The main content area is titled 'Clients/Riverside Grill'. On the left, a sidebar contains a '+ ADD' button. The main content area displays client details for 'Riverside Grill' and a table of clients. The 'Inventory' tab is active, and a '+ ADD' button is highlighted with a red box and a hand cursor.

Client Name	Type
Riversid...ll	Reseller
Riversid...ll	Regular
Ishmael ...ee	Reseller
Uncle Be...rt	Reseller
Everythi...er	Reseller
Time for...ne	Reseller
Fashion ...er	Reseller

How to resell?

Delivery process



STEP 3

Select quantity and price for product

Assign the product, quantity, and price in the newly added order list.

Dealer Portal | Admin: AcmeAdmin | Logout | English

Clients / Riverside Grill

Phone Number: 617-724-6336 | VAT Number: 617-724-6336 | Billing Cycle: 5th of Every Mon | Description:

Parent: | Managed: true | Pricing Structure: By License

Inventory | Accounts Receivable | Users

+ ADD

Product Name: ③

Select Product

-
- CM-16CH-DP31D-TP1M
- CM-1CH-DP31D-TP1M
- CM-4CH-DP31D-TP1M
- CM-8CH-DP31D-TP1M
- CVR-1CH-DP31D-TP1M
- EVR-1CH-DP31D-TP1M

How to resell?

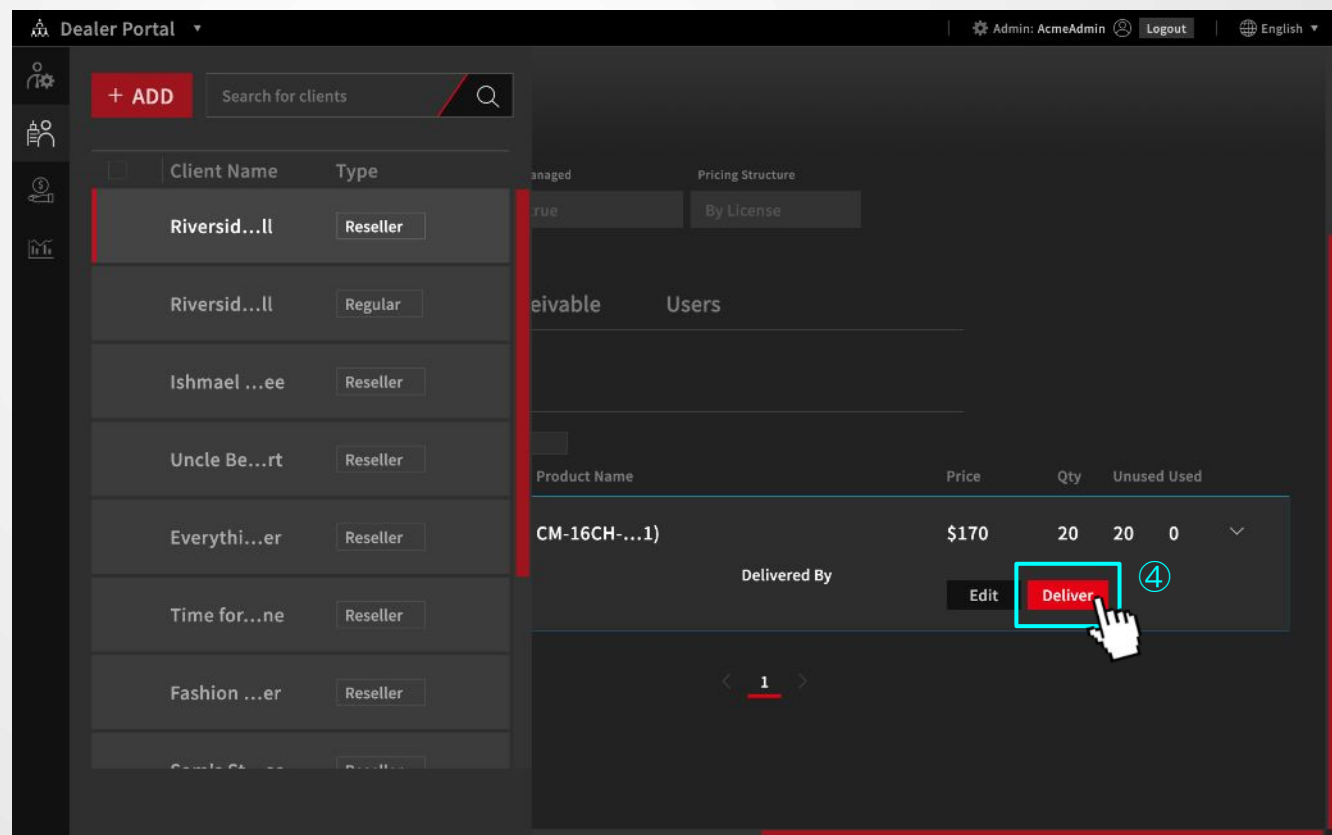
Delivery process



STEP 4

Save, deliver

After confirmed the order,
click deliver button to
finish delivery.



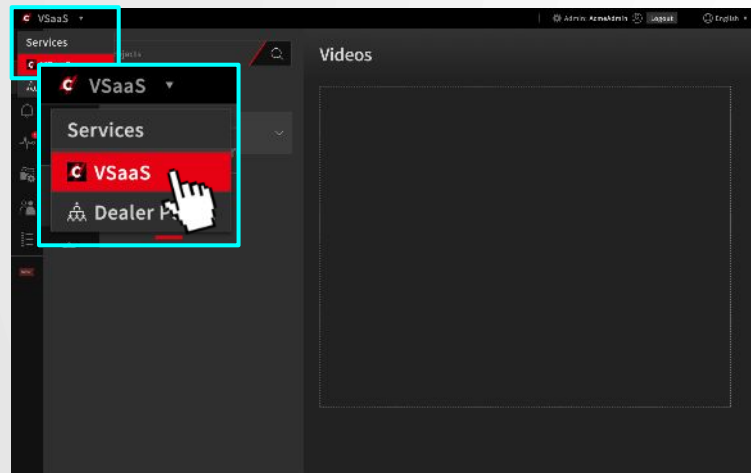
How to activate license?



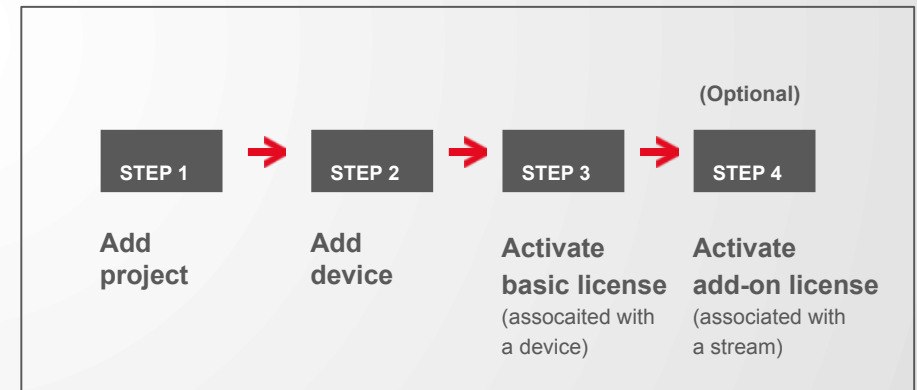
How to activate license?

Video platform, activate license

To access the CliO video service platform, log in and proceed to create a new project. Add the necessary devices to the project and activate the video service with licenses.

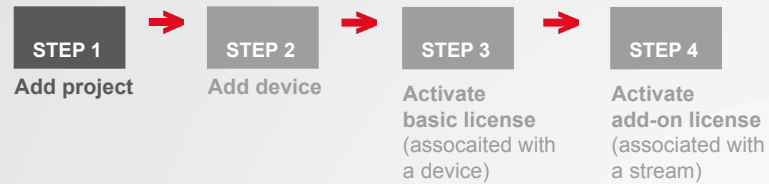


Activation process



How to activate license?

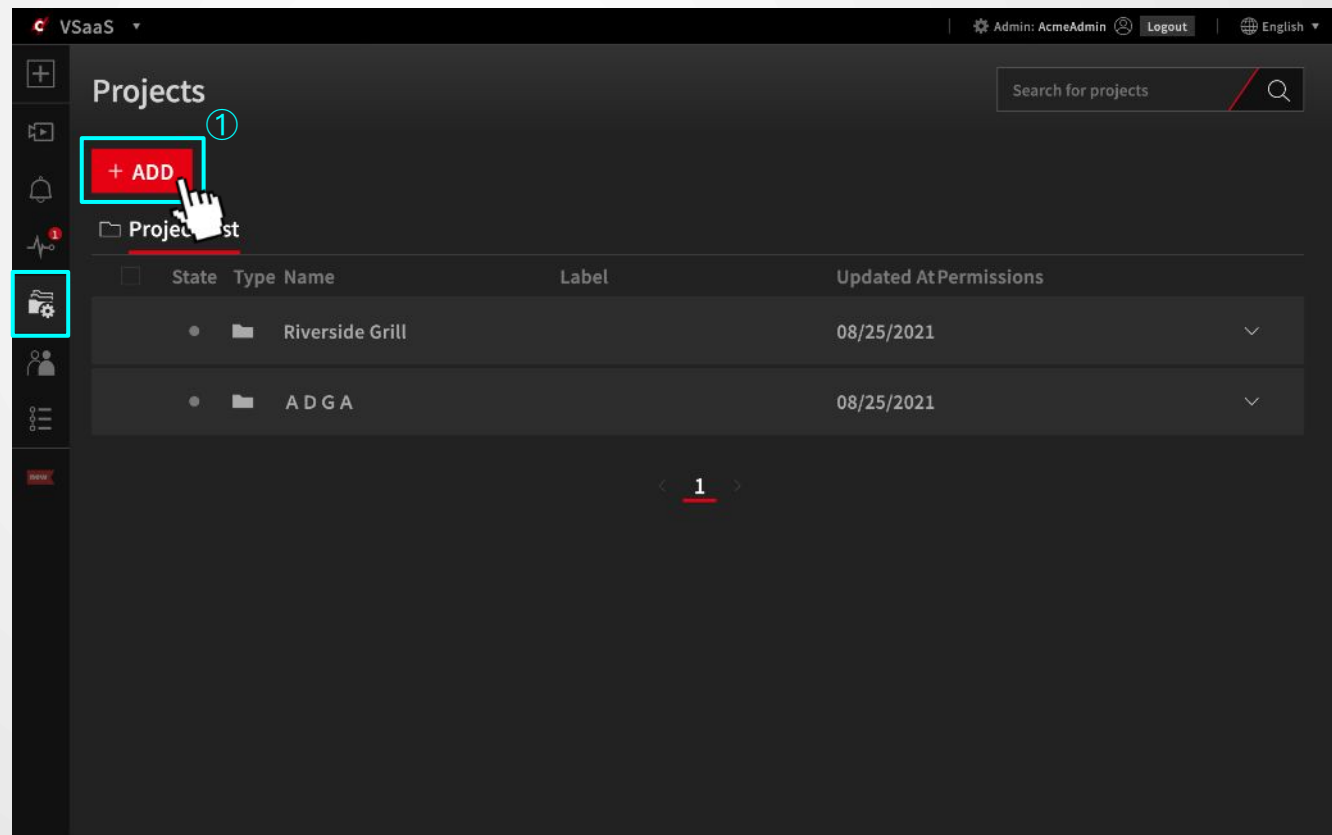
Activation process



STEP 1

Activate Project

Click on "Project Settings" to access the authorization activation process.



How to activate license?

Activation process

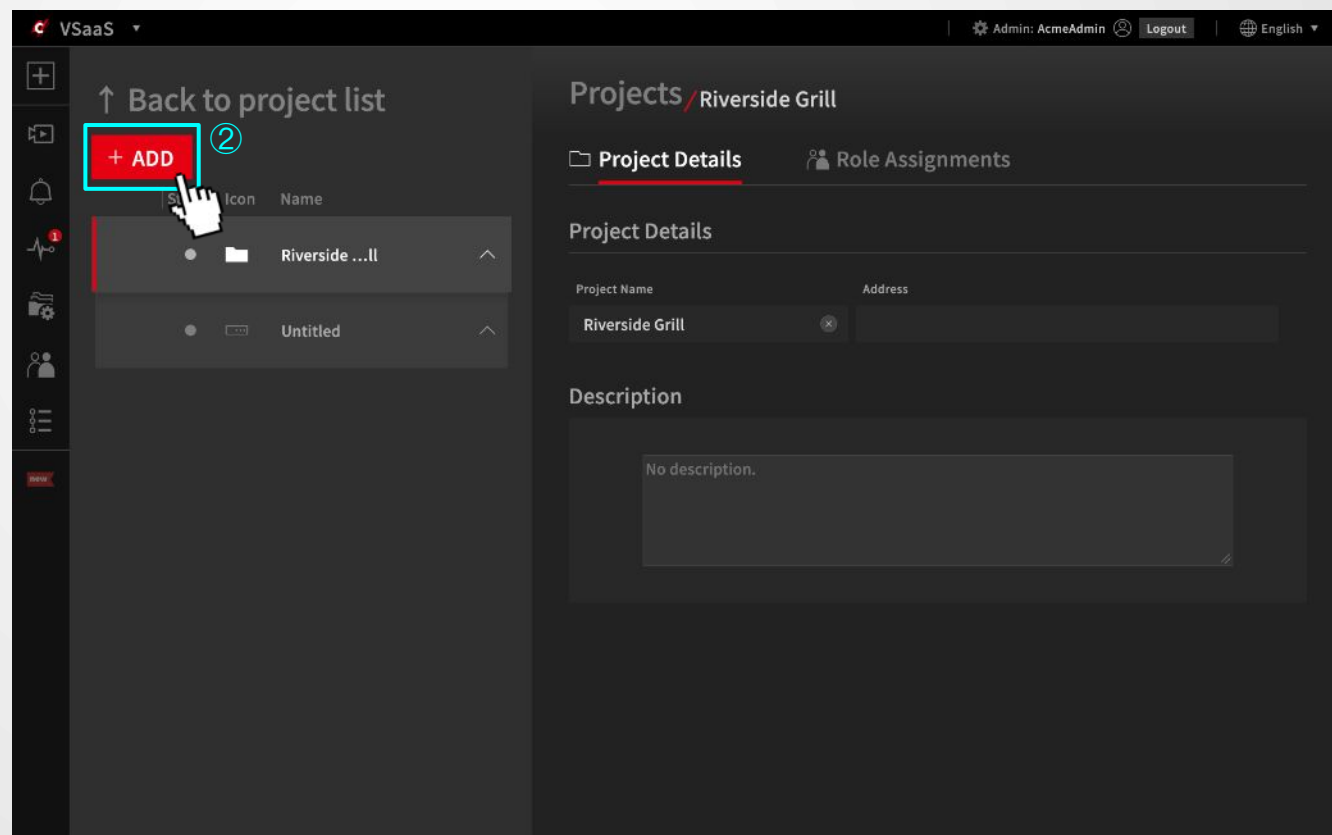


STEP 2

Add device

Enter device's details
then click save setting.

*For more project setting
details, please refer to [CliO
Quick guide](#).



```

graph LR
    S1[STEP 1  
Add project] --> S2[STEP 2  
Add device]
    S2 --> S3[STEP 3  
Activate basic license  
(associated with a device)]
    S3 --> S4[STEP 4  
Activate add-on license  
(associated with a stream)]
  
```

STEP 1
Add project

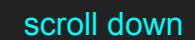
STEP 2
Add device

STEP 3
Activate basic license
(associated with a device)

STEP 4
Activate add-on license
(associated with a stream)

Activate basic license

Click on "Device Settings" and select "Pairing License." Once completed, click on the "Activate" button to finalize the activation of the base license (CM).


$$\frac{1}{V}$$

How to activate license?

Activation process



(Optional)

STEP 4

Activate add-on license

(associated with a stream)

After clicked single streaming, choose to activate add-on license (constant video recording in cloud or event recording backup in cloud).

* Will be able to activate after the completion of activating the basic license (associated with a device) first.

VSaaS

Admin: isc2023 Logout English

↑ Back to project list

+ ADD

Status	Icon	Name
	Folder	Riverside ...ll
	Device	8CHNVR
	Stream	1 (H264Pro...1)
	Stream	2 (H264Pro...2)
	Stream	3 (H264Pro...3)

Projects / Riverside Grill / 8CHNVR / 2 (H264Profile2)

Stream Settings

NVR 341 ✓

Stream Info

Device ID: 498904b1-a6bf-47c7-832a-e8bc02534d8d

Stream Name

2 (H264Profile2)

IP Address or Hostname: ipvideo...et
Port: 80

Username: admin
Password: Pass

Details

IP Camera

Manufacturer: LILIN
Model: 341
SerialNumber: 00:0F:F...63

Services

Activate License

Select Product

CVR-1CH-DP7D-TP6M

scroll down

Thank you